

MARIN COUNTY OFFICE ABSORPTION STUDY

February 1987 thru June 1987
Office Buildings Larger Than 10,000 s.f.

| CITY | PROJECT | ADDRESS | SIZE | BUILT | RATE | TERMS | LOAD | VACANT 06/85 | VACANT 09/86 | VACANT 01/87 | VACANT 07/87 | ABSORP SF | * VACANT |
|----------------------|-----------------------|-------------------------------|---------|-------|---------------|-------|-------|--------------|--------------|--------------|--------------|-----------|----------|
| Corte Madera | 100 TAMAL PLAZA | 100 TAMAL PLAZA | 19,509 | 1979 | \$1.75 | Gross | 0.5 | 5,000 | 0 | 279 | 415 | -136 | 2.13 |
| | 300 TAMAL PLAZA | 300 TAMAL PLAZA | 19,792 | 1982 | \$1.75 | F.S. | 0.5 | 2,140 | 2,140 | 1,859 | 0 | 1,859 | 0.00 |
| | HUNT PLAZA | 240 TAMAL VISTA BLVD. | 22,300 | 1976 | \$1.60 | F.S. | 0.5 | 0 | 0 | 0 | 2,057 | -2,057 | 9.22 |
| | PARADISE POINT | 5725 PARADISE DRIVE | 57,600 | 1979 | \$1.60-\$1.65 | F.S. | 0.5 | 3,500 | 0 | 0 | 0 | 0 | 0.00 |
| | PARK MARIN | 21 TAMAL VISTA | 50,000 | 1975 | \$1.50 | F.S. | 11.5 | 900 | 3,000 | 15,326 | 16,300 | -1,574 | 33.00 |
| | SITTER BUILDING | 2 FIFTH DRIVE | 15,000 | 1981 | \$1.85 | F.S. | 0.5 | 0 | 649 | 0 | 0 | 0 | 0.00 |
| | TOWN CENTER | 770 TAMALPAIS DRIVE | 75,393 | 1986 | \$2.05 | Gross | 12.5 | 0 | 61,599 | 40,750 | 40,251 | 8,499 | 53.30 |
| | Total: | | 259,590 | | | | | 11,540 | 67,388 | 66,214 | 59,623 | 6,591 | 22.97 |
| | DRAPER'S LANDING | 100, 300, 500 DRAPER'S LUG RD | 121,414 | 1986 | \$2.15-\$2.30 | F.S. | 11.5 | 0 | 91,861 | 57,000 | 30,867 | 26,133 | 25.42 |
| | Total: | | 121,414 | | | | | 0 | 91,861 | 57,000 | 30,867 | 26,133 | 25.42 |
| Larkspur | 100 LARK. LAND. CIR. | 100 LARK. LAND. CIR. | 30,975 | 1985 | \$2.43 | F.S. | 17.95 | 0 | 7,000 | 2,500 | 1,400 | 1,100 | 4.52 |
| | 6000 BUILDING | 101 LARK. LAND. CIR. | 37,107 | 1984 | \$1.85-\$2.21 | F.S. | 15.5 | 0,698 | 2,024 | 3,683 | 0 | 3,683 | 0.00 |
| | LARKSPUR LANDING #1 | 700 LARK. LAND. CIR. | 50,000 | 1979 | \$1.83 | F.S. | 10.5 | 4,045 | 5,564 | 3,801 | 3,801 | 0 | 6.55 |
| | LARKSPUR LANDING #2 | 1100 LARK. LAND. CIR. | 81,000 | 1979 | \$1.83 | F.S. | 10.5 | 7,875 | 5,024 | 2,873 | 2,620 | 253 | 3.23 |
| | LARKSPUR LANDING #3 | 900 LARK. LAND. CIR. | 60,000 | 1979 | \$1.83 | F.S. | 10.5 | 7,559 | 5,767 | 5,767 | 1,373 | 4,354 | 2.29 |
| | R.C. ROBERTS | 2200 LARK. LAND. CIR. | 12,000 | 1984 | \$1.60 | F.S. | 10.5 | 0 | 3,629 | 5,913 | 2,831 | 3,002 | 23.59 |
| | WOOD ISLAND | 60 E. SIX FRANCIS DR. BL. | 81,000 | 1977 | \$1.95 | F.S. | 13.5 | 2,500 | 3,831 | 5,501 | 5,054 | 447 | 6.24 |
| | Total: | | 360,082 | | | | | 30,677 | 27,072 | 29,998 | 17,079 | 12,919 | 4.74 |
| | SHELTER BAY | 655 REDWOOD HWY. | 50,415 | 1976 | \$1.75 | NET | 0.5 | 2,687 | 1,883 | 1,300 | 800 | 500 | 1.59 |
| | SHELFPOINT | 591 REDWOOD HWY. | 87,000 | 1983 | \$1.70 | NET | 0.5 | 952 | 2,560 | 1,640 | 17,382 | -15,742 | 19.98 |
| Novato | SHORELINE CENTER | 100 SHORELINE HWY. | 90,694 | 1985 | \$1.75-\$2.00 | F.S. | 12.5 | 90,694 | 52,000 | 35,000 | 17,000 | 18,000 | 17.22 |
| | Total: | | 236,110 | | | | | 102,333 | 56,443 | 37,940 | 35,182 | 2,758 | 14.90 |
| | 7110 REDWOOD BLVD. | 7110 REDWOOD BLVD. | 30,000 | 1985 | \$1.35 | F.S. | 0.5 | 0 | 0 | 0 | 20,000 | -20,000 | 66.67 |
| | Total: | | 30,000 | | | | | 0 | 0 | 0 | 20,000 | -20,000 | 66.67 |
| SAN RAFAEL | 101 LUCAS VALLEY ROAD | 101 LUCAS VALLEY ROAD | 36,000 | 1981 | \$1.50 | F.S. | 0.5 | 3,700 | 2,400 | 0 | 0 | 0 | 0.00 |
| | 1050 NORTHEAST BLDG | 1050 NORTHEAST DR. | 46,350 | 1970 | \$1.35 | F.S. | 10.5 | 2,838 | 5,698 | 5,552 | 14,856 | -9,304 | 32.05 |
| | 3301 KENNER BLVD. | BELLAM AND KENNER | 26,000 | 1984 | \$1.70 | NET | 10.5 | 2,900 | 1,418 | 635 | 635 | 0 | 2.44 |
| | 515 NORTHEAST | 515 NORTHEAST DR. | 20,000 | 1977 | \$1.60 | F.S. | 0.5 | 4,675 | 0 | 0 | 0 | 0 | 0.00 |
| | 950 NORTHEAST | 950 NORTHEAST DR. | 29,577 | 1972 | \$1.50 | F.S. | 0.5 | 3,000 | 4,659 | 14,000 | 0 | 14,000 | 0.00 |
| | AMERICAN BUILDING | 1099 "D" STREET | 23,000 | 1979 | \$1.65 | Gross | 10.5 | 4,958 | 7,730 | 7,200 | 9,200 | -2,000 | 40.00 |
| | COLE BUILDING | 651 TWIN STREET | 29,500 | 1982 | \$2.10 | F.S. | 12.5 | 16,981 | 6,528 | 5,335 | 5,400 | -55 | 19.31 |
| | COURTHOUSE SQUARE | 1000 4TH STREET | 97,000 | 1975 | \$1.40-\$1.65 | F.S. | 12.55 | 10,464 | 10,000 | 8,000 | 8,000 | 0 | 8.25 |
| | DEAN WITTER BUILDING | 1299 4TH STREET | 40,000 | 1972 | \$1.65-\$1.90 | F.S. | 0.5 | 4,300 | 10,000 | 3,857 | 700 | 3,157 | 1.75 |
| | EL MARINERO PHASE II | 10 & 20 N. SAN PEDRO RD. | 40,950 | 1983 | \$1.50 | F.S. | 10.5 | 9,600 | 0 | 1,400 | 0 | 1,400 | 0.00 |
| EL MARINERO, PHASE I | 30 N. SAN PEDRO RD. | 30 N. SAN PEDRO RD. | 24,400 | 1978 | \$1.15-\$1.49 | F.S. | 12.5 | 20,000 | 2,800 | 4,154 | 5,926 | -1,772 | 24.21 |
| | FERRIS PLAZA | 625 GRAND AVE. | 25,000 | 1985 | \$1.65 | F.S. | 12.5 | 10,000 | 1,611 | 1,611 | 1,611 | 0 | 6.44 |
| | FIRST CALIFORNIA | 1401 LOS GANOS DRIVE | 32,000 | 1984 | \$1.92 | F.S. | 0.5 | 0 | 0 | 0 | 0 | 0 | 0.00 |
| | Total: | | | | | | | 0 | 0 | 0 | 0 | 0 | 0.00 |

MARIN COUNTY OFFICE ABSORPTION STUDY

February 1987 thru June 1987
Office Buildings Larger Than 10,000 s.f.

| CITY | PROJECT | ADDRESS | SIZE | BUILT | NOTE | TERMS | LOAD | VACANT 06/85 | VACANT 09/86 | VACANT 01/87 | VACANT 07/87 | ABSORP SF | * VACANT |
|------------|---------------------------------------|--------------------------|---------|-------|------|-------|--------|--------------|--------------|--------------|--------------|-----------|----------|
| | FINANCIAL PARK | | | | | | | | | | | | |
| | GATEWAY BUILDING | 55 SHAWER STREET | 13,523 | 1986 | | Gross | 10. x | | 13,523 | 13,523 | 11,250 | 2,273 | 83.19 |
| | GLENDORA FEDERAL BUILDING | 630 LAS GALLINAS | 16,000 | 1984 | | F.S. | 0. x | 0 | 630 | 0 | 2,770 | -2,770 | 17.31 |
| | GRAND LANDING HUT BUILDING | 777 GRAND LANDING RD. | 18,685 | 1987 | | Gross | 0. x | 408 | 2,509 | 1,200 | 5,474 | -5,474 | 29.30 |
| | IRWIN PLAZA | 523-535 FOURTH ST. | 20,000 | 1980 | | Net | 0. x | | | | 1,784 | -584 | 8.92 |
| | LA PLAZA | 700 IRWIN STREET | 24,700 | 1986 | | F.S. | 9. x | | 24,700 | 13,000 | 10,000 | 3,000 | 40.49 |
| | MARGARITA PLAZA | 4340 REDWOOD HWY. | 70,000 | 1974 | | Net | 0. x | 1,567 | 2,700 | 3,000 | 4,000 | -1,000 | 5.71 |
| | MARIN EXECUTIVE CENTER | 4300 REDWOOD HWY. | 27,700 | 1968 | | F.S. | 0. x | 1,542 | 545 | 900 | 4,055 | -3,155 | 14.64 |
| | MARIN SQUARE OFFICES | 4000 CIVIC CENTER DRIVE | 127,000 | 1985 | | F.S. | 13. x | 120,000 | 7,000 | 4,800 | 4,777 | -23 | 3.76 |
| | PARKWAY OFFICE CENTER | 25 BELLAM BLVD. | 22,600 | 1984 | | F.S. | 12. x | 15,866 | 10,360 | 9,000 | 10,834 | -1,034 | 44.40 |
| | PHOENIX BUILDING | 24 PROFESSIONAL CTR PKWY | 13,000 | 1985 | | F.S. | 12. x | 0 | 3,600 | 4,954 | 3,323 | 1,641 | 25.56 |
| | QUAIL HILL | 2401 KERNER BLVD. | 60,000 | 1984 | | F.S. | 0. x | 0 | 0 | 0 | 0 | 0 | 0.00 |
| | RAFAEL NORTH EXEC. PARK | 899 NORTHBATE DRIVE | 60,000 | 1985 | | F.S. | 12.5 x | 60,000 | 35,000 | 32,000 | 27,000 | 5,000 | 45.00 |
| | REGENCY CENTER | 155 N. REDWOOD DR. | 40,000 | 1982 | | F.S. | 12. x | 5,000 | 3,000 | 0 | 4,000 | -4,000 | 10.00 |
| | SAN RAFAEL BAY PARK PHASE II | 100 SMITH RANCH ROAD | 105,000 | 1985 | | F.S. | 12.5 x | 105,000 | 80,000 | 20,000 | 24,348 | -4,348 | 23.19 |
| | SMITH RANCH PLAZA THE WARNER BUILDING | 2175 FRANCISCO BLVD. | 57,717 | 1984 | | Gross | 10. x | 29,561 | 10,000 | 12,000 | 9,000 | 3,000 | 15.59 |
| | | 120 N. REDWOOD DR. | 30,000 | 1984 | | F.S. | 0. x | 0 | 0 | 0 | 0 | 0 | 0.00 |
| | | 901 "E" STREET | 15,600 | 1937 | | F.S. | 0. x | 3,209 | 1,118 | 1,118 | 0 | 1,118 | 0.00 |
| | | Total: 1,207,392 | | | | | | 435,649 | 247,599 | 167,249 | 160,143 | -894 | 13.93 |
| SAN RAFAEL | 100 HARBOR DRIVE | 100 HARBOR DRIVE | 26,000 | 1974 | | Net | 0. x | 26,000 | 0 | 0 | 2,110 | -2,110 | 8.12 |
| | 200 GATE 5 ROAD | 200 GATE 5 ROAD | 26,000 | 1977 | | Net | 0. x | | | | 600 | -600 | 2.31 |
| | 2401 MARINSHIP | 2401 MARINSHIP | 15,000 | 1982 | | Net | 6. x | 5,186 | 0 | 5,000 | 6,112 | -1,112 | 40.75 |
| | 2656-2658 BRIDGEWAY | 2656-2658 BRIDGEWAY | 15,700 | 1967 | | Net | 0. x | | | | 2,335 | -2,335 | 14.87 |
| | 3030 BRIDGEWAY | 3030 BRIDGEWAY | 30,000 | 1942 | | F.S. | 12. x | | | | 1,033 | -1,033 | 3.44 |
| | HARBOR VIEW MARINSHIP PLAZA | 475 GATE 5 ROAD | 13,000 | 1983 | | NET | 0. x | 660 | 1,500 | 750 | 1,225 | -475 | 9.42 |
| | ONE HARBOR DRIVE | MARINSHIP WAY | 73,000 | 1984 | | F.S. | 15. x | 11,512 | 0 | 0 | 0 | 0 | 0.00 |
| | | 1 HARBOR DRIVE | 115,000 | 1982 | | F.S. | 12. x | 5,100 | 30,000 | 30,000 | 6,000 | 24,000 | 5.22 |
| | | Total: 313,700 | | | | | | 48,458 | 31,500 | 35,750 | 19,415 | 16,335 | 6.19 |
| TIBURON | MOANA BUILDINGS | 1100 MARINE ST | 11,700 | 1983 | | F.S. | 12. x | 3,000 | 2,000 | 1,500 | 1,500 | 0 | 12.82 |
| | | Total: 11,700 | | | | | | 3,000 | 2,000 | 1,500 | 1,500 | 0 | 12.82 |
| | | Total: 2,539,988 | | | | | | 631,657 | 523,663 | 395,651 | 351,009 | 43,842 | 13.85 |

| CITY | PROJECT | ADDRESS | SIZE | BUILT | RATE | TERMS | LOAD | VACANT 09/86 | VACANT 01/87 | VACANT 07/87 | VACANT 01/88 | ABSORP SF | % VACANT |
|--------------|-----------------------|---------------------------|-------------|----------------|---------------|-------|-------|--------------|--------------|--------------|--------------|-----------|----------|
| CORTI MADERA | 100 TAMAL PLAZA | 100 TAMAL PLAZA | 19,509 | 1979 | \$1.75 | Gross | 0% | 0 | 279 | 415 | 415 | 0 | 2.13 |
| | 300 TAMAL PLAZA | 300 TAMAL PLAZA | 19,782 | 1982 | \$1.76 | F.S. | 10% | 2,140 | 1,859 | 0 | 1,429 | -1,429 | 7.22 |
| | HUNT PLAZA | 240 TAMAL VISTA BLVD. | 22,300 | 1976 | \$1.60 | F.S. | 0% | 0 | 0 | 2,057 | 0 | 2,057 | 0.00 |
| | PARADISE POINT | 5725 PARADISE DRIVE | 57,600 | 1979 | \$1.60-\$1.65 | F.S. | 0% | 0 | 0 | 0 | 0 | 0 | 0.00 |
| | PARK MARIN | 21 TAMAL VISTA | 50,000 | 1975 | \$1.58 | F.S. | 11% | 3,000 | 15,326 | 16,900 | 2,959 | 13,941 | 5.92 |
| | SUTTER BUILDING | 2 FIFTER DRIVE | 15,000 | 1981 | \$1.85 | F.S. | 0% | 649 | 0 | 0 | 0 | 0 | 0.00 |
| | TOWN CENTER | 770 TAMALPAIS DRIVE | 75,399 | 1986 | \$1.75 | Net | 12% | 61,599 | 48,750 | 40,251 | 38,000 | 2,251 | 50.40 |
| | Total: | | 259,590 | | | | | 67,388 | 66,214 | 59,623 | 42,803 | 16,820 | 16.49 |
| | GREENBRAE | DRAKE'S LANDING | 100,300,500 | DRAKE'S LOG RD | \$2.15-\$2.30 | F.S. | 12.5% | 91,861 | 57,000 | 30,867 | 21,003 | 9,864 | 17.30 |
| | Total: | | 121,414 | | | | | 91,861 | 57,000 | 30,867 | 21,003 | 9,864 | 17.30 |
| LARKSPUR | 100 LARK. LAND. CIR. | 100 LARK. LAND. CIR. | 30,975 | 1985 | \$2.55 | F.S. | 17.9% | 7,000 | 2,500 | 1,400 | 5,000 | -3,600 | 16.14 |
| | GAMMA BUILDING | 101 LARK. LAND. CIR. | 37,107 | 1984 | \$2.15 | F.S. | 15% | 2,024 | 3,683 | 0 | 0 | 0 | 0.00 |
| | LARKSPUR LANDING #1 | 700 LARK. LAND. CIR. | 58,000 | 1979 | \$1.83 | F.S. | 10% | 5,564 | 3,801 | 3,801 | 2,761 | 1,040 | 4.76 |
| | LARKSPUR LANDING #2 | 1100 LARK. LAND. CIR. | 81,000 | 1979 | \$1.83 | F.S. | 10% | 0 | 2,873 | 2,620 | 5,200 | -2,580 | 6.42 |
| | LARKSPUR LANDING #3 | 900 LARK. LAND. CIR. | 60,000 | 1979 | \$1.83 | F.S. | 10% | 5,024 | 5,727 | 1,373 | 4,457 | -3,084 | 7.43 |
| | R.C. ROBERTS | 2200 LARK. LAND. CIR. | 12,000 | 1984 | \$1.60 | F.S. | 10% | 3,629 | 5,913 | 2,831 | 2,831 | 0 | 23.59 |
| | WOOD ISLAND | 60 E. SIR FRANCIS DR. BL. | 81,000 | 1977 | \$2.10-\$2.35 | F.S. | 12% | 3,831 | 5,501 | 5,054 | 8,000 | -2,946 | 9.88 |
| | Total: | | 360,082 | | | | | 27,072 | 29,998 | 17,079 | 28,249 | -11,170 | 7.85 |
| MILL VALLEY | SHELTER BAY | 655 REDWOOD HWY. | 50,416 | 1976 | \$1.75-\$1.95 | NET | 0% | 1,883 | 1,300 | 800 | 14,647 | -13,847 | 29.05 |
| | SHELTERPOINT | 591 REDWOOD HWY. | 87,000 | 1983 | \$1.52-\$1.61 | NET | 12% | 2,560 | 1,640 | 19,468 | 23,009 | -3,541 | 26.45 |
| | SHORELINE CENTER | 100 SHORELINE HWY. | 98,694 | 1985 | \$1.75-\$2.00 | F.S. | 17% | 52,000 | 35,000 | 17,000 | 1,554 | 9,446 | 1.05 |
| | Total: | | 236,110 | | | | | 56,443 | 37,940 | 37,268 | 45,210 | -7,942 | 19.15 |
| NOVATO | 7110 REDWOOD BLVD. | 7110 REDWOOD BLVD. | 30,000 | 1985 | \$1.35 | F.S. | 10% | 0 | 0 | 20,000 | 10,000 | 10,000 | 33.33 |
| | Total: | | 30,000 | | | | | 0 | 0 | 20,000 | 10,000 | 10,000 | 33.33 |
| SAN RAFAEL | 101 LUCAS VALLEY ROAD | 101 LUCAS VALLEY ROAD | 36,000 | 1981 | \$1.50 | F.S. | 0% | 2,400 | 0 | 0 | 2,400 | -2,400 | 6.67 |
| | 1050 NORTHGATE BLDG | 1050 NORTHGATE DR. | 46,350 | 1970 | \$1.40-\$1.45 | F.S. | 10% | 5,698 | 5,552 | 14,856 | 11,061 | 3,795 | 23.86 |
| | 3301 KERNER BLVD. | BELLAM AND KERNER | 26,000 | 1984 | \$1.70 | NET | 10% | 1,418 | 635 | 635 | 635 | 0 | 2.44 |
| | 515 NORTHGATE | 515 NORTHGATE DR. | 20,000 | 1977 | \$1.60 | F.S. | 0% | 0 | 0 | 0 | 0 | 0 | 0.00 |
| | 950 NORTHGATE | 950 NORTHGATE DR. | 29,577 | 1972 | \$1.50 | F.S. | 0% | 4,669 | 14,000 | 0 | 0 | 0 | 0.00 |
| | AMERICAN BUILDING | 1099 "D" STREET | 23,000 | 1979 | \$1.65 | Gross | 10% | 7,730 | 7,200 | 9,200 | 9,200 | 0 | 40.00 |
| | CAL LAND PLAZA | 700 IRWIN STREET | 24,700 | 1986 | \$2.10 | F.S. | 12% | 24,700 | 13,000 | 10,000 | 6,500 | 3,500 | 26.32 |
| | COLE BUILDING | 851 IRWIN STREET | 29,500 | 1982 | \$2.10 | F.S. | 15% | 6,528 | 5,335 | 5,400 | 2,500 | 2,900 | 8.47 |
| | COURTHOUSE SQUARE | 1000 4TH STREET | 97,000 | 1975 | \$1.40-\$1.65 | F.S. | 12.5% | 10,000 | 8,000 | 8,000 | 0 | 8,000 | 0.00 |
| | DEAN WITTER BUILDING | 1299 4TH STREET | 40,000 | 1972 | \$1.35-\$1.65 | F.S. | 0% | 10,000 | 3,857 | 700 | 6,550 | -5,850 | 16.38 |
| EL MARINERO | EL MARINERO PHASE II | 10 & 20 N. SAN PEDRO RD. | 48,960 | 1983 | \$1.50 | F.S. | 10% | 0 | 1,400 | 0 | 0 | 0 | 0.00 |
| | EL MARINERO, PHASE I | 30 N. SAN PEDRO RD. | 24,480 | 1978 | \$1.49 | F.S. | 12% | 2,800 | 4,154 | 5,926 | 1,502 | 4,424 | 6.14 |
| | FERRO PLAZA | 625 GRAND AVE. | 25,000 | 1985 | \$1.65 | F.S. | 12% | 1,611 | 1,611 | 1,611 | 1,611 | 0 | 6.44 |

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August 1987 thru December 1987
Office Buildings Larger than 10,000 sf

MARIN COUNTY OFFICE ABSORPTION STUDY

| CITY | PROJECT | ADDRESS | SIZE | BUILT | RATE | TERMS | LOAD | VACANT 09/86 | VACANT 01/87 | VACANT 07/87 | VACANT 01/88 | ABSORP SF | % VACANT |
|------|---------------------------------|--|--------------------------------------|------------------------------|--------------------------------------|-----------------------------|------------------------------|-----------------------|-----------------------|----------------------------------|----------------------------------|------------------------------|--------------------------------|
| | FIRST CALIFORNIA FINANCIAL PARK | 1401 LOS GAMOS DRIVE | 32,000 | 1984 | \$1.75 | F.S. | 0.0% | 0 | 0 | 0 | 0 | 0 | 0.00 |
| | GATEWAY BUILDING | 55 SHAVER STREET | 13,523 | 1986 | \$1.75 | Gross | 10.0% | 13,523 | 13,523 | 11,250 | 11,200 | 50 | 82.82 |
| | GLENDALE FEDERAL BUILDING | 630 LAS GALLINAS | 16,000 | 1984 | \$1.65 | F.S. | 0.0% | 690 | 0 | 2,770 | 1,700 | 1,070 | 10.63 |
| | GRAND LANDING HIT BUILDING | 777 GRAND LANDING RD. 523-535 FOURTH ST. 4340 REDWOOD HWY. LA PLAZA | 18,685 20,000 70,000 27,700 | 1987 1980 1974 1968 | \$1.40 \$1.35 \$1.35 \$1.40 | Gross Net Net F.S. | 0.0% 0.0% 0.0% 0.0% | 2,509 2,700 545 | 1,200 3,000 900 | 5,474 1,784 4,000 4,055 | 2,114 1,077 3,000 3,120 | 3,360 707 1,000 935 | 11.31 5.39 4.29 11.26 |
| | MARGARITA PLAZA | 4300 REDWOOD HWY. | 127,000 | 1985 | \$1.83 | F.S. | 13.0% | 7,000 | 4,800 | 4,777 | 4,300 | 477 | 3.39 |
| | MAIN EXECUTIVE CENTER | 4000 CIVIC CENTER DRIVE | 22,600 | 1984 | \$1.55 | F.S. | 12.0% | 10,360 | 9,000 | 10,034 | 9,479 | 555 | 41.94 |
| | MARIN SQUARE OFFICES | 25 BELLAM BLVD. | 13,000 | 1985 | \$1.28 | F.S. | 12.0% | 3,600 | 4,964 | 3,323 | 3,722 | -399 | 28.63 |
| | PARKWAY OFFICE CENTER | 24 PROFESSIONAL CTR PKWY | 60,000 | 1984 | -- | -- | 0.0% | 0 | 0 | 0 | 0 | 0 | 0.00 |
| | PHOENIX BUILDING | 2401 KERNER BLVD. | 60,000 | 1984 | \$1.95 | F.S. | 12.5% | 35,000 | 32,000 | 27,000 | 23,500 | 3,500 | 39.17 |
| | QUAL HILL | 899 NORTHCATE DRIVE | 40,000 | 1982 | \$1.60 | F.S. | 11.0% | 3,000 | 0 | 4,000 | 375 | 3,625 | 0.94 |
| | RAFAEL NORTH EXEC. PARK | 155 N. REDWOOD DR. | 105,000 | 1985 | \$1.95 | F.S. | 12.4% | 80,000 | 73,636 | 24,348 | 18,850 | 5,498 | 17.95 |
| | REGENCY CENTER | 100 SMITH RANCH ROAD | 57,717 | 1984 | \$1.25 | Gross | 10.0% | 10,000 | 12,000 | 9,000 | 8,000 | 1,000 | 13.86 |
| | SAN RAFAEL BAY PARK PHASE II | 2175 FRANCISCO BLVD. | 38,000 | 1984 | \$2.05 | F.S. | 0.0% | 0 | 0 | 0 | 0 | 0 | 0.00 |
| | SMITH RANCH PLAZA | 120 N. REDWOOD DR. | 15,600 | 1937 | \$1.75 | F.S. | 0.0% | 1,118 | 1,118 | 0 | 0 | 0 | 0.00 |
| | THE VARNER BUILDING | 901 "E" STREET | 247,599 | | | | | 220,885 | 168,143 | 132,396 | 35,747 | 10.97 | |
| | Total: | | 1,207,392 | | | | | 0 | 0 | 2,110 | 280 | 1,830 | 1.08 |
| | SAUSALITO | 180 HARBOR DRIVE | 26,000 | 1974 | \$1.50 | Net | 0.0% | 0 | 0 | 600 | 0 | 600 | 0.00 |
| | 200 GATE 5 ROAD | 200 GATE 5 ROAD | 26,000 | 1977 | \$1.50 | Net | 0.0% | 0 | 5,000 | 6,112 | 3,903 | 2,209 | 26.02 |
| | 2401 MARINSHIP | 2401 MARINSHIP | 15,000 | 1982 | \$1.65-\$1.70 | Net | 11.0% | 0 | 0 | 2,335 | 0 | 2,335 | 0.00 |
| | 2656-2658 BRIDGEMAY | 2656-2658 BRIDGEMAY | 15,700 | 1967 | \$1.50 | Net | 0.0% | 0 | 0 | 1,033 | 802 | 231 | 2.67 |
| | 3030 BRIDGEMAY | 3030 BRIDGEMAY | 30,000 | 1942 | \$1.84 | F.S. | 12.0% | 1,500 | 750 | 1,225 | 1,075 | 150 | 8.27 |
| | HARBOR VIEW | 475 GATE 5 ROAD | 13,000 | 1983 | \$1.65 | NET | 0.0% | 0 | 0 | 0 | 0 | 0 | 0.00 |
| | MARINA PLAZA | MARINSHIP WAY | 73,000 | 1984 | \$2.00-\$2.10 | F.S. | 15.0% | 30,000 | 30,000 | 6,000 | 982 | 5,018 | 0.85 |
| | ONE HARBOR DRIVE | 1 HARBOR DRIVE | 115,000 | 1982 | \$2.10 | F.S. | 15.0% | 31,500 | 35,750 | 19,415 | 7,042 | 12,373 | 2.24 |
| | Total: | | 313,700 | | | | | 2,000 | 1,500 | 1,500 | 0 | 1,500 | 0.00 |
| | TIBURON | MOANA BUILDINGS | 11,700 | 1983 | \$1.66 (SUB) | F.S. | 12.0% | 2,000 | 1,500 | 1,500 | 0 | 1,500 | 0.00 |
| | Total: | | 11,700 | | | | | 0 | 0 | 0 | 0 | 0 | 0.00 |

Total: 2,539,988

523,863 (4) 449,287 (3) 353,895 (2) 286,703 (1) 67,192 11.29

- (1) - Includes no new inventory.
 (2) - Includes 235,036 square feet of new inventory.
 (3) - Includes no new inventory.
 (4) - Includes 120,385 square feet of new inventory.

